

Caleb Torres
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Aspiring third year student with the desire to make an impact on a financial institution.

EDUCATION

- Skidmore College, Saratoga Springs New York, Class of 2026
- Bachelor of Arts Degrees in Business, Minor in Economics

PROFESSIONAL EXPERIENCE

Phoenix Financial Services, Wealth Management Intern, New York, NY, June 2024 - Present

- Conducted financial modeling in excel to recommend optimal asset allocation and investment opportunities
- Executed trades with clients that fit in with their investment objective and investment time horizon

Sunrun, Sales Representative Intern, New York, NY, May 2023- August 2023

- Collaborated with the sales team to identify potential customers and generate leads
- Assisted in the development and execution of sales strategies to exceed company target by 33%
- Conducted market research to understand customer needs and preferences
- Provided exceptional customer service and addressed inquiries to ensure customer satisfaction
- Utilized CRM tools to track and manage customer interactions

ABS Engineering, Electrical Engineering Intern, New York, NY. June 2022 - August 2022

- Formulated engineering calculations, design drawings, and field visits to observe construction progress
- Conducted and processed information for regulatory compliance by making load letters meeting the NYCEC
- Attained memorization of manufacturing processes to improve overall knowledge
- Formulated new updates of 100% of the CAD standards for the institutions electrical products

AWARDS & ACADEMIC SCHOLARSHIPS

- Awarded \$64,800 Merit-Based scholar
- National Honors Society
- Lead a team and was a 1st place winner of Startup Skidmore, Skidmore College's Startup Pitch Competition

ADDITIONAL INFORMATION

- Computer Skills: Proficient in Excel, Word, and Beginner in Python